

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Ref No. RFC/LA-12(73)/59

Dated : 15.04.2008

: P&G Circular :  
(LA No. 482)

Reg: Scheme for financial assistance to the assisted units affected by natural calamities/disaster.

The Corporation has always associated itself with the SME sector and other units of the State for establishing the new units as well as expansion and modernization of existing assisted units. Some times these units have to confront with natural calamities/devastation viz. flood, earthquake, storm/cyclone etc. because of which the smooth functioning of the units gets affected and the damage caused due to these reasons hampers the production. At times such calamities raise question mark on the existence of the units and loan funds of the Corporation advanced to these units are also at stake.

In the light of directions received from the Department of Disaster Management and Relief, Govt. of Rajasthan, Jaipur the matter has been examined and placed before PC&CC in its meeting held on 11.03.2008. The recommendation of PC&CC was placed before the Board in its meeting held on 27.03.2008 wherein the scheme as enclosed as Annexure "A" has been approved by the Board of Directors.

As per the scheme financial assistance will be provided to the existing RFC assisted units in running condition affected by natural calamities/disaster i.e. flood, earthquake, storm/cyclone who are regular in repayment of loan and the unit should remain viable even after availment of proposed loan and capable to serve the debt.

50% loan on estimated requirement for repair of existing fixed assets i.e. Building, Plant & Machinery & MFA and

for purchase of new Plant & Machinery and MFA against totally damaged equipments shall be provided.

Financial assistance under the scheme is proposed from Rs. 2.00 lacs to 100.00 lacs against the collateral security of existing and proposed loan amount minus existing MRV of Land and Building of the unit and collateral security.

Proposed rate of interest is 1% less than the net effective prevailing interest rate as on date of first disbursement of loan (including token disbursement).

All concerned are advised to make a note of above and ensure compliance of the same.

Sd/-  
(PAWAN ARORA)  
Executive Director

Encl : As above

Copy to :

1. Standard Circulation at H.O.
2. All Branches/Sub-offices.
3. DGM (A&I) Eastern & Western Zones.

**Rajasthan Financial Corporation**  
(Loans Section)

**REG: SCHEME FOR FINANCIAL ASSISTANCE TO THE ASSISTED UNITS  
AFFECTED BY NATURAL CALAMITIES / DISASTER.**

The Corporation has always associated itself with the SME sector and other units of the State for establishing the new units as well as expansion and modernization of assistig units. Some times these units have to confront with natural calamities/ devastation viz. flood, earthquake, strom/ cyclone etc. because of which the smooth functioning of the units gets affected and the damage caused due to these reasons hampers the production. At times such calamities raise question-mark on the existence of the units and loan funds of the corporation advanced to these units are also at stake.

In view of above, the loan scheme for rehabilitation/ revival of calamities/ disaster effected units is proposed and the salient features of the scheme are as under:

**1. Eligibility criteria:**

The existing RFC assisted units in running condition affected by natural calamities/ disaster i.e. flood, earthquake, storm / cyclone fulfilling the following:

- a) The devastation / losses caused by the above said disaster/ calamities be notified/ specified by the competent authority for the area in which the unit is existing. ( a certificate in this regard is required to be obtained from the competent authority).
- b) The account of the unit should be in operation and the unit should have been regular in repayment of dues of the Corporation.
- c)The unit should remain viable even after availment of proposed loan and capable to serve the debt.

**2. Modus Operandi:**

- a)After receipt of loan application under the scheme alongwith the detailed project report for revival, the team comprising of the Branch Manager, Technical officer of the branch and one officer from finance discipline shall visit the unit and assess the loss caused to it.
- b) The team shall also estimate the requirement of funds to re-start the unit under various heads and ensure that the maximum installed capacity does not exceeds the installed capacity on which the unit was working prior to devastation.

c) MRV of collateral security as well as prime security shall be ascertained.

### **3. Admissibility of loan:**

i) 50% loan on estimated requirement for repair of existing fixed assets i.e. building, P&M and MFA and for purchase of new P&M and MFA against totally damaged equipments.

(Note: Loan against building, P&M and MFA for expansion purpose shall not be considered under this scheme.)

ii) Debt Equity Ratio shall not exceed to 2:1

iii) The promoters shall arrange the remaining funds from their own funds in the form of capital / IFUL as per prescribed norms.

### **4. Amount of financial assistance**

From Rs. 2.00 lac upto Rs. 100.00 lac

### **5. Security:**

The proposed further loan shall be secured by the following:

i) Further charge by way of equitable mortgage on the existing land and building of the unit and first charge on the future investment to be incurred against civil construction.

ii) Hypothecation on all existing and future P&M and MFA.

iii) Collateral security of mortgagable and marketable immovable assets of value not less than the amount worked out calculated as under:

Total of existing and proposed loan amount minus existing MRV of land and building of the unit and collateral security (MRV to be ascertained as per prevailing norms.)

iv) Personal guarantee of the promoter(s) for repayment of the loan and interest thereon.

### **6. Repayment period and mode of payment:**

The proposed loan shall be payable in 5 years including moratorium period of 6 months. PDCs shall be taken for principle instalment of loan.

### **7. Rate of Interest :**

i) The Corporation shall charge interest rate 1% less than the net effective prevailing interest rate as on date of first disbursement of loan (including token disbursement)

**ii). Liquidated damages:**

The liquidated damages shall be charged on the amount of default for the period of default as per the prescribed slabs as applicable from time to time.

**8. Application fee and processing charges:**

Application fee @ 1000/- ( alongwith service tax and education cess as applied ) per application instead of 0.1% on the amount of loan applied shall be deposited at the time of filing of loan application. Without the application fee, the loan application shall not be accepted. Processing charges shall be charged as per prevailing norms.

**9.Sanctioning authority:**

As per the existing delegation of powers for sanction under general term loan scheme.

**10. Pre-documentation conditions:**

In addition to the usual terms and conditions , the following special conditions are to be stipulated:

- a) The concern/ co. shall deposit the amount of insurance claim/ relief/ grant received from Govt. & other agencies against the assets damaged by the natural calamities and shall submit an undertaking to this effect.
- b) Sales realization of damaged assets shall be credited into the loan account ( if these assets have not been taken by the insurance company as salvage).

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Ref No. RFC/LA-13(4)/213

Dated : 16.05.2008

: P&G Circular :  
(LA No. 483)

Reg : C. A. CERTIFICATE.

During the course of discussions in 2<sup>nd</sup> Meeting of PC&CC held on 02.05.2008, it has been brought to the notice of the Committee that there are instances of issuing the certificate by Chartered Accountants with regard to fulfillment of conditions of sanction such as raising Promoter's Contribution which are later-on found contradictory with the books of accounts of the concern/company.

For such cases, it has been decided that as soon as any contradictory facts after issuance of CA Certificate, comes to the notice of the field offices, the same be immediately brought to the notice of higher authorities with complete details, for taking appropriate action.

All concerned are advised to make a note of above and ensure compliance of the same.

Sd/-  
(PAWAN ARORA)  
Executive Director

Copy to :

1. Standard Circulation at H.O.
2. All Branches/Sub-offices.
3. DGM (A&I) Eastern & Western Zones.

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Ref No. RFC/LA-13(11)/289

Dated : 28.05.2008

: P&G Circular :  
( LA No. 484 )

Reg: Revision in effective Interest  
rate for Hotel Industry.

As per P&G Circular No. 1195 dated 13.09.2007 the documented rate of interest, timely payment rebate and effective interest rate applicable for hotel & tourism projects is @14.50%, @ 1.00% and @13.50%, per annum respectively.

On the basis of feed back received from field offices for reducing the effective interest rate for hotel projects, the matter was placed before the Board of Directors in its 496<sup>th</sup> meeting held on 22.05.2008, wherein it was decided that to boost up the business for hotel projects, the Corporation may increase the timely payment rebate from the existing 1% to 2% keeping the documented rate of interest at the existing level i.e. 14.50% ; thus the effective rate of interest for hotel projects will come down from 13.50% to 12.50% p.a. with immediate effect for Hotel projects loan only, with approved plans etc.

In Hotel Projects repayment period be kept as 5 years excluding moratorium period which be granted in addition to 5 years depending upon the implementation period with immediate effect.

It has also been decided that while sanctioning loan only documented rate of interest as applicable shall be specified in the clause/condition of interest in the loan proposal / sanction letter. For timely payment rebate the following condition shall be stipulated :

"The company / concern shall be eligible for timely payment rebate as per the prevailing policy of the Corporation from time to time."

All concerned are advised to make a note of above and ensure compliance of the same.

Sd/-  
(PAWAN ARORA)  
Executive Director

Copy to :

1. Standard Circulation at H.O.
2. All Branches/Sub-offices.
3. DGM (A&I) Eastern & Western Zones.



RFC/P&G/1228RAJASTHAN FINANCIAL CORPORATIONHEAD OFFICE,  
TILAK MARG,  
JAIPUR.

Ref. No.RFC/LA-16(1)/290

Dated : 28.05.2008

: P&G CIRCULAR :  
( LA No. 485 )

SUB : Delegation of Powers for sanction of loan.

Detailed guidelines were issued vide P&G Circular No. 1054 dated 27.05.2004 and P&G Circular No.1191 dated 30.08.2007 for delegation of powers for sanction of loan.

The matter regarding enhancement of powers of sanction of some BOs was placed before the Board in its Meeting held 22.05.2008 wherein the Board has enhanced the delegation of powers for sanction of term loans of Branch Office; Jaipur (City), Jaipur (Rural), Jaipur (VKIA), Jaipur (Sitapura), Bhiwadi of the Corporation, as under :-

i) Sanction of term loan to SME Sector(only project loan cases) including Good Borrowers :-

S. No.	Sanctioning Authority	Maximum Sanctioning Powers (Rupee in lacs)
a)	Dy. Manager (Branch)	Rs. 40.00 lacs
b)	Manager (Branch)	Rs. 70.00 lacs
c)	Dy. General Manager (Branch)	Rs. 80.00 lacs

However, while sanction of loan it shall be ensured by the sanctioning authority that if the loan amount required is more than the MRV of existing and proposed land & building, additional collateral security is invariably obtained.

ii. Sanction of term loan to non SME Sector : No change.

All concerned are advised to take note of above and ensure compliance.

*Sd/-*  
*(PAWAN ARORA)*  
*Executive Director*

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

**RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)**

Ref. No. RFC/F.LA-GBD/Gen/125/409

Dated : 18.06.2008

: P&G CIRCULAR :  
(LA No. : 487 )

**Reg: INCLUSION OF NEW INDUSTRIAL AREAS (CONVERTED LAND), WITHIN JURISDICTION OF BRANCH OFFICE, RAJSAMAND, UNDER FAA SCHEME & UNDER SARAL SCHEME.**

The Scheme for Financing Against Assets was circulated vide P&G Circular No. 1007 Dated : 22.05.2003. Likewise, the Saral Scheme for SME Sector (existing Industrial Running Units) was circulated vide P&G Circular No. 1211 Dated : 01.12.2007. Thereafter amendments /modification in these loan schemes were also issued from time to time.

Agenda for inclusion of Industrial Areas (converted land) in the jurisdiction of Branch Office, Rajsamand, in the eligibility criteria in Annexure-A of FAA Scheme and Saral was placed before PC&CC in its meeting held on 03.06.2008. It has been decided to include the following Industrial Areas (Converted land) in the jurisdiction of BO, Rajsamand, under FAA Scheme (in Annexure "A" of Clause 2 (a) of the eligibility criteria) & in the Saral Scheme :-

a)	Units located on converted land on N. H. 8, from Rajnagar bus Stand to Kelwa Chauraha.  For the purpose of calculation of MRV the average rate of DLC and Market rate for land shall be considered.
b)	Units located on converted land from main road of Kelwa Chauraha to Amet.  For the purpose of calculation of MRV the average rate of DLC and Market rate for land shall be considered.

c)	Units located on converted land behind area mentioned at serial No. (a) above at N. H. 8.  For the purpose of calculation of MRV the DLC rate for land shall be considered.
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All concerned are advised to take a note of above and ensure compliance.

sd/-  
(B. N. SHARMA)  
CHAIRMAN CUM MANAGING DIRECTOR

Copy to:

- 1- Standard Circulation at HO.
- 2- All Branches/ Sub-Offices.
- 3- DGM (A&I), Eastern & Western Zones.

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-13(11)/490

Dated : 26.06.2008

P&G CIRCULAR  
(LA No.488)

Reg : Revision in interest rate structure of  
the Corporation

The detailed guidelines for charging different rate of interest for SSI & MSI / Non SSI Sector and in TUF cases were circulated vide P&G circular No. 1057 Dated : 27.05.2004 and P&G Circular No. 1077 Dated : 24.09.2004, respectively. Guidelines for charging similar rate of interest for SSI & MSI was issued vide P&G Circular No. 1114 Dated : 27.06.2005, P&G Circular No. 1116 Dated : 05.07.2005, P&G Circular No. 1148 Dated : 08.05.2006 and P&G Circular No. 1152 Dated : 19.06.2006 were issued for enhancement in rebate for timely payment & revision of effective interest rate structure of the Corporation. Interest rates were rationalized vide P&G Circular No.1167 dated 06.01.2007, P&G Circular No.1170 dated 26.02.2007, P&G Circular No.1171 dated 29.03.2007, P&G Circular No.1172 dated 11.04.2007, P&G Circular No.1184 dated 30.06.2007, P&G Circular No.1195 dated 13.09.2007, P&G Circular No.1206 dated 29.10.2007 and P&G Circular No.1227 dated 28.05.2008.

Interest rate structure of the Corporation has been reviewed in view of prevailing market scenario as RBI has

recently increased the Reverse Repo Rates and Cash Reserve Ratio. The Corporation has decided to revise the interest rate structure by way of revision in timely payment rebate and interest rate as per Annexure "A".

The revised rates shall be applicable in the loan cases to be sanctioned on or after 26.06.2008 and the loan cases sanctioned earlier but the execution of the loan documents (including token disbursement) of the same is to be done on or after 26.06.2008.

All concerned are advised to take note of the above and ensure compliance.

Sd/-  
(B. N. Sharma)  
*Chairman & Managing Director*

ENCL : AS ABOVE.

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

Annexure 'A'

INTEREST RATE STRUCTURE EFFECTIVE FROM 26.06.2008

APPLICABLE FOR SSI /MSI /NON SSI SECTOR IRRESPECTIVE OF COST OF PROJECT

S. No .	NAME OF THE SCHEME	DOCUMENTED RATE OF INTEREST	TIMELY PAYMENT REBATE	EFFECTIVE RATE OF INTEREST
1.	SME Sector Units (Industrial & Service Sector) Upto Rs. 50,000/.	12.25%	0.75%	11.50%
2.	SME Sector Units (Industrial, hotel projects & Service Sector except Serial No. 3 to 5) above Rs. 50,000/- & upto Rs. 20.00 Crores.	14.50%	2.00%	12.50%
3.	a)Financing Against Assets Scheme (Long & Short Term) & scheme for Financing for Builders /commercial /residential complexes/ Multiplexes, Hotels, Hospitals etc. for purchase of land & building.  b)Saral Scheme for SME sector	16.00%	0.00	16.00%
		16.00%	1.00	15.00%
4.	Construction of Commercial /Residential Complexes /Hospitals, Nursing Homes Project.	16.00%	0.00	16.00%
5.	Tourism Projects (except hotel projects).	14.50%	1.00%	13.50%

APPLICABLE FOR GOOD BORROWER SCHEMES

S. No.	NAME OF THE SCHEME	DOCUMENTED RATE OF INTEREST	TIMELY PAYMENT REBATE	EFFECTIVE RATE OF INTEREST
1.	Short Term Loan Scheme (STL), Working Capital Term Loan Schemes (WCTL), Units Promoted By Good Borrower (UPGB), Special Purpose Working Capital Term Loan Scheme (SPWCTL).	14.50%	2.00%	12.50%
2.	Working Capital Term Loan to Non Assisted Units	14.50%	1.00%	13.50%
3.	Platinum Card Scheme	14.50%	1.25%	13.25%
4.	Gold Card Scheme	14.50%	1.00%	13.50%

Note :-

1.	In case of loans upto Rs. 5.00 lacs to SC/ST entrepreneurs the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs in terms of PG circular No. 535 dated 7 <sup>th</sup> Aug., 1993.
2.	In case of loans upto Rs. 5.00 lacs, to disabled persons, a firm in which disabled person is partner having majority (not less than 51%) share, the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs.
3.	Liquidated damages in case of default shall be charged on amount in default for the period of default at rates applicable prescribed by Corporation from time to time. No interest would be charged on the liquidated damages. However, the mode of appropriation of receipts shall remain uncharged.
4.	Interest on rehabilitation cases is to be charged as per the guidelines issued by the Reh. Cell.
5.	In the schemes where post dated cheques for equated quarterly / monthly installments are obtained, the



	cheques shall be taken net of rebate. It should be clearly mentioned that EQI/ EMI has been calculated in net of rebate i.e. at the interest rate ---% minus -- % rebate. In case if the cheque is not realized then BO shall ask the borrower for enhanced amount of EQI/ EMI on actual rate of interest.
6.	No processing charges shall be levied under Card Loan Scheme under Good Borrowers.
7.	Service charges @ 1% p.a. are applicable quarterly in addition to the applicable interest on loans granted under WCTL Scheme of Good Borrowers/potential good borrowers, Pass Book Scheme NAU and Tatkal Scheme.
8.	The company / concern shall be eligible for timely payment rebate as per the prevailing policy of the Corporation from time to time.

RFC/P&amp;G/1232

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Ref. No.RFC/F.LA-GBD/Gen/125/525

Dated : 03.07.2008

: P&G CIRCULAR :  
(LA No. : 489 )

Reg: INCLUSION OF NEW INDUSTRIAL AREAS WITHIN  
JURISDICTION OF BRANCH OFFICES ALWAR, VKIA,  
JHALAWAR, UNDER FAA SCHEME & UNDER SARAL SCHEME.

The Scheme for Financing Against Assets was circulated vide P&G Circular No. 1007 Dated : 22.05.2003. Likewise, the Saral Scheme for SME Sector (existing Industrial Running Units) was circulated vide P&G Circular No. 1211 Dated : 01.12.2007. Thereafter amendments /modification in these loan schemes were also issued from time to time.

Agenda for inclusion of Industrial Areas in the jurisdiction of Branch Offices, Alwar, Jaipur (VKIA) and Jhalawar, in the eligibility criteria in Annexure-A of FAA Scheme and Saral was placed before PC&CC in its meeting held on 25.06.2008. After discussions, it has been decided to include the following Industrial Areas, under FAA Scheme (in Annexure "A" of Clause 2 (a) of the eligibility criteria) & in the Saral Scheme :-

	: <u>NAME OF INDUSTRIAL AREA AND MRV CALCULATION PROCEDURE</u> :
a)	i) Old RIICO Area, Alwar.
	ii) RIICO Industrial Area, Khairthal, District : Alwar.

	<p>iii) RIICO Industrial Area, Rajgarh, District : Alwar.</p> <p>The MRV of land shall be calculated by taking the prevailing RIICO rate.</p>
b)	<p>RIICO Industrial Area, Sarna Dungar (both phases), Jaipur (VKIA).</p> <p>The MRV of land shall be considered by taking the average of; RIICO reserve price and Market rate of land, (ceiling of market Rs. 2,000/- per Sqm.).</p>
c)	<p>Mama Bhanja RIICO Ind. Areas (Phase I, II &amp; III), Jhalawar.</p> <p>The MRV of land shall be calculated by taking the prevailing RIICO rate.</p>

All concerned are advised to take a note of above and ensure compliance.

Sd/-  
(A. K. GARG)  
CHAIRMAN CUM MANAGING DIRECTOR

Copy to:

- 1- Standard Circulation at HO.
- 2- All Branches/ Sub-Offices.
- 3- DGM (A&I), Eastern & Western Zones.

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-13(11)/ 632

Dated : 18.07.2008

P&G CIRCULAR  
(LA No.490)

Reg : Revision in interest rate structure of  
the Corporation

Interest rate structure of the Corporation has been reviewed by PC & CC in its meeting held on 18.07.2008 in view of revision in interest rate structure by SIDBI on Refinance/ LOC Scheme w.e.f 07.07.2008. The Corporation has decided to revise the interest rate structure by way of revision in timely payment rebate as per Annexure "A".

The revised rates shall be applicable in the loan cases to be sanctioned on or after 19.07.2008 and the loan cases sanctioned earlier but the execution of the loan documents (including token disbursement) of the same is to be done on or after 19.07.2008.

All concerned are advised to take note of the above and ensure compliance.

Sd/-  
(A. K. Garg)  
Chairman & Managing Director

ENCL : AS ABOVE.

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

Annexure 'A'

INTEREST RATE STRUCTURE EFFECTIVE FROM 19.07.2008

APPLICABLE FOR SSI /MSI /NON SSI SECTOR IRRESPECTIVE OF COST OF PROJECT

S. No .	NAME OF THE SCHEME	DOCUMENTED RATE OF INTEREST	TIMELY PAYMENT REBATE	EFFECTIVE RATE OF INTEREST
1.	SME Sector Units (Industrial & Service Sector) Upto Rs. 50,000/.	12.25%	0.75%	11.50%
2.	SME Sector Units (Industrial, hotel projects & Service Sector except Serial No. 3 to 5) above Rs. 50,000/- & upto Rs. 20.00 Crores.	14.50%	1.50%	13.00%
3.	a)Financing Against Assets Scheme (Long & Short Term) & scheme for Financing for Builders /commercial /residential complexes/ Multiplexes, Hotels, Hospitals etc. for purchase of land & building.	16.00%	0.00	16.00%
	b)Sarl Scheme for SME sector	16.00%	1.00	15.00%
4.	Construction of Commercial /Residential Complexes /Hospitals, Nursing Homes Project.	16.00%	0.00	16.00%
5.	Tourism Projects (except hotel projects).	14.50%	0.50%	14.00%

APPLICABLE FOR GOOD BORROWER SCHEMES

S. No .	NAME OF THE SCHEME	DOCUMENTED RATE OF INTEREST	TIMELY PAYMENT REBATE	EFFECTIVE RATE OF INTEREST
1.	Short Term Loan Scheme (STL), Working Capital Term Loan Schemes (WCTL), Units Promoted By Good Borrower (UPGB), Special Purpose Working Capital Term Loan Scheme (SPWCTL).	14.50%	1.50%	13.00%
2.	Working Capital Term Loan to Non Assisted Units	14.50%	0.50%	14.00%
3.	Platinum Card Scheme	14.50%	1.00%	13.50%
4.	Gold Card Scheme	14.50%	0.75%	13.75%

Note :-

1.	In case of loans upto Rs. 5.00 lacs to SC/ST entrepreneurs the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs in terms of PG circular No. 535 dated 7 <sup>th</sup> Aug., 1993.
2.	In case of loans upto Rs. 5.00 lacs, to disabled persons, a firm in which disabled person is partner having majority (not less than 51%) share, the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs.
3.	Liquidated damages in case of default shall be charged on amount in default for the period of default at rates applicable prescribed by Corporation from time to time. No interest would be charged on the liquidated damages. However, the mode of appropriation of receipts shall remain uncharged.

4.	Interest on rehabilitation cases is to be charged as per the guidelines issued by the Reh. Cell.
5.	In the schemes where post dated cheques for equated quarterly / monthly installments are obtained, the cheques shall be taken net of rebate. It should be clearly mentioned that EQI/ EMI has been calculated in net of rebate i.e. at the interest rate ---% minus -- % rebate. In case if the cheque is not realized then BO shall ask the borrower for enhanced amount of EQI/ EMI on actual rate of interest.
6.	No processing charges shall be levied under Card Loan Scheme under Good Borrowers.
7.	Service charges @ 1% p.a. are applicable quarterly in addition to the applicable interest on loans granted under WCTL Scheme of Good Borrowers/potential good borrowers, Pass Book Scheme NAU and Tatkal Scheme.
8.	The company / concern shall be eligible for timely payment rebate as per the prevailing policy of the Corporation from time to time.

RFC/P&G/1235

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-13(11)/ 774

Dated : 08.08.2008

**P&G CIRCULAR**  
**(LA No. 491)**

**Reg : Revision in interest rate structure of the Corporation**

Pursuant to increase in Reverse Repo Rate and Cash Reserve Ratio by RBI recently, the corporation has reviewed the Interest rate structure for its various loan schemes and it has been decided to revise the interest rate structure as per Annexure "A".

The revised rates shall be applicable in the loan cases to be sanctioned on or after 11.08.2008 and the loan cases sanctioned earlier but the execution of the loan documents (including token disbursement) of the same is to be done on or after 11.08.2008.

All concerned are advised to take note of the above and ensure compliance.

**(A.K.Garg)**  
**Chairman & Managing Director**

**ENCL : AS ABOVE.**

**Copy to :**

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,



**INTEREST RATE STRUCTURE EFFECTIVE FROM 11.08.2008**

**APPLICABLE FOR SSI /MSI /NON SSI SECTOR IRRESPECTIVE OF COST OF PROJECT**

<b>S. No</b>	<b>NAME OF THE SCHEME</b>	<b>DOCUMENTED RATE OF INTEREST</b>	<b>TIMELY PAYMENT REBATE</b>	<b>EFFECTIVE RATE OF INTEREST</b>
1.	SME Sector Units (Industrial & Service Sector) Upto Rs. 50,000/.	12.25%	0.75%	11.50%
2.	SME Sector Units (Industrial, hotel projects & Service Sector except Serial No. 3 to 5) above Rs. 50,000/- & upto Rs. 20.00 Crores.	14.50%	1.50%	13.00%
3.	a)Financing Against Assets Scheme (Long & Short Term) & scheme for Financing for Builders /commercial /residential complexes/ Multiplexes, Hotels, Hospitals etc. for purchase of land & building.	17.00%	0.00	17.00%
	b)Saral Scheme for SME sector	17.00%	1.00%	16.00%
4.	Construction of Commercial /Residential Complexes	17.00%	1.00%	16.00%
5.	Tourism Projects (excluding hotel projects), Hospitals/ Nursing Homes Projects.	14.50%	0.50%	14.00%

**APPLICABLE FOR GOOD BORROWER SCHEMES**

<b>S. No</b>	<b>NAME OF THE SCHEME</b>	<b>DOCUMENTED RATE OF INTEREST</b>	<b>TIMELY PAYMENT REBATE</b>	<b>EFFECTIVE RATE OF INTEREST</b>
1.	Short Term Loan Scheme (STL), Working Capital Term Loan Schemes (WCTL), Units Promoted By Good Borrower (UPGB), Special Purpose Working Capital Term Loan Scheme (SPWCTL).	14.50%	1.50%	13.00%
2.	Working Capital Term Loan to Non Assisted Units	14.50%	0.50%	14.00%
3.	Platinum Card Scheme	14.50%	1.00%	13.50%
4.	Gold Card Scheme	14.50%	0.75%	13.75%

**Note :-**

1.	In case of loans upto Rs. 5.00 lacs to SC/ST entrepreneurs the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs in terms of PG circular No. 535 dated 7 <sup>th</sup> Aug., 1993.
2.	In case of loans upto Rs. 5.00 lacs, to disabled persons, a firm in which disabled person is partner having majority (not less than 51%) share, the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs.
3.	Liquidated damages in case of default shall be charged on amount in default for the period of default at rates applicable prescribed by Corporation from time to time. No interest would be charged on the liquidated damages. However, the mode of appropriation of receipts shall remain uncharged.
4.	Interest on rehabilitation cases is to be charged as per the guidelines issued by the Reh. Cell.
5.	In the schemes where post dated cheques for equated quarterly / monthly installments are obtained, the cheques shall be taken net of rebate. It should be clearly mentioned that EQI/ EMI has been calculated in net of rebate i.e. at the interest rate ---% minus --% rebate. In case if the cheque is not realized then BO shall ask the borrower for enhanced amount of EQI/ EMI on actual rate of interest.

6.	No processing charges shall be levied under Card Loan Scheme under Good Borrowers.
7.	Service charges @ 1% p.a. are applicable quarterly in addition to the applicable interest on loans granted under WCTL Scheme of Good Borrowers/potential good borrowers, Pass Book Scheme NAU and Tatkal Scheme.
8.	The company / concern shall be eligible for timely payment rebate as per the prevailing policy of the Corporation from time to time.

RFC/P&G/1238

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-13(11)/ 1172

Dated : 03.10.2008

**P&G CIRCULAR**  
**(LA No. 492)**

**Reg : Revision in interest rate structure of the Corporation**

Pursuant to increase in refinance rate by SIDBI vide circular dated 28.08.2008, the Board in its meeting held on 29.09.2008 has reviewed the Interest rate structure for its various loan schemes and it has been decided to revise the interest rate structure as per Annexure "A".

The revised rates shall be applicable in the loan cases to be sanctioned on or after 29.09.2008 and the loan cases sanctioned earlier but the execution of the loan documents (including token disbursement) of the same is to be done on or after 29.09.2008.

All concerned are advised to take note of the above and ensure compliance.

Sd/-  
(A. K. Garg)  
*Chairman & Managing Director*

ENCL : AS ABOVE.

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

Annexure 'A'

**INTEREST RATE STRUCTURE EFFECTIVE FROM 29.09.2008**

**APPLICABLE FOR SSI /MSI /NON SSI SECTOR IRRESPECTIVE OF COST OF PROJECT**

<b>S. No</b>	<b>NAME OF THE SCHEME</b>	<b>DOCUMENTED RATE OF INTEREST</b>	<b>TIMELY PAYMENT REBATE</b>	<b>EFFECTIVE RATE OF INTEREST</b>
1.	<b>SME Sector Units (Industrial &amp; Service Sector) Upto Rs. 50,000/.</b>	<b>12.25%</b>	<b>0.50%</b>	<b>11.75%</b>
2.	<b>SME Sector Units (Industrial projects) above Rs. 50,000/- &amp; upto Rs. 20.00 Crores.</b>	<b>14.50%</b>	<b>1.25%</b>	<b>13.25%</b>
3.	<b>a)Financing Against Assets Scheme (Long &amp; Short Term) &amp; scheme for Financing for Builders /commercial /residential complexes/ Multiplexes, Hotels, Hospitals etc. for purchase of land &amp; building.</b>	<b>17.00%</b>	<b>0.00</b>	<b>17.00%</b>
	<b>b)SaraI Scheme for SME sector</b>	<b>17.00%</b>	<b>1.00%</b>	<b>16.00%</b>
4.	<b>Construction of Commercial /Residential Complexes</b>	<b>17.00%</b>	<b>1.00%</b>	<b>16.00%</b>
5.	<b>a) Service Sector projects (excluding Serial No. 3 to 4) and including Hotel Projects</b>	<b>14.50%</b>	<b>1.25%</b>	<b>13.25%</b>
	<b>b)Tourism Projects (excluding hotel projects) and Hospitals/ Nursing Homes Projects.</b>	<b>14.50%</b>	<b>0.50%</b>	<b>14.00%</b>

**APPLICABLE FOR GOOD BORROWER SCHEMES**

<b>S. No</b>	<b>NAME OF THE SCHEME</b>	<b>DOCUMENTED RATE OF INTEREST</b>	<b>TIMELY PAYMENT REBATE</b>	<b>EFFECTIVE RATE OF INTEREST</b>
1.	Short Term Loan Scheme (STL), Working Capital Term Loan Schemes (WCTL), Units Promoted By Good Borrower (UPGB), Special Purpose Working Capital Term Loan Scheme (SPWCTL).	14.50%	1.25%	13.25%
2.	Working Capital Term Loan to Non Assisted Units	14.50%	0.25%	14.25%
3.	Platinum Card Scheme	14.50%	0.75%	13.75%
4.	Gold Card Scheme	14.50%	0.50%	14.00%

**Note :-**

1.	In case of loans upto Rs. 5.00 lacs to SC/ST entrepreneurs the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs in terms of PG circular No. 535 dated 7 <sup>th</sup> Aug., 1993.
2.	In case of loans upto Rs. 5.00 lacs, to disabled persons, a firm in which disabled person is partner having majority (not less than 51%) share, the rate of interest shall be 2% less than the rate of interest applicable to other entrepreneurs.
3.	Liquidated damages in case of default shall be charged on amount in default for the period of default at rates applicable prescribed by Corporation from time to time. No interest would be charged on the

	<b>liquidated damages. However, the mode of appropriation of receipts shall remain uncharged.</b>
<b>4.</b>	<b>Interest on rehabilitation cases is to be charged as per the guidelines issued by the Reh. Cell.</b>
<b>5.</b>	<b>In the schemes where post dated cheques for equated quarterly / monthly installments are obtained, the cheques shall be taken net of rebate. It should be clearly mentioned that EQI/ EMI has been calculated in net of rebate i.e. at the interest rate ---% minus --% rebate. In case if the cheque is not realized then BO shall ask the borrower for enhanced amount of EQI/ EMI on actual rate of interest.</b>
<b>6.</b>	<b>No processing charges shall be levied under Card Loan Scheme under Good Borrowers.</b>
<b>7.</b>	<b>Service charges @ 1% p.a. are applicable quarterly in addition to the applicable interest on loans granted under WCTL Scheme of Good Borrowers and Pass Book Scheme NAU Scheme.</b>
<b>8.</b>	<b>The company / concern shall be eligible for timely payment rebate as per the prevailing policy of the Corporation from time to time.</b>

RFC/P&G/1239

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-12(65)/1191

Dated : 06.10.2008

**P&G CIRCULAR**  
**(LA No. 493 )**

**Re: Fast track Loan Scheme for Existing borrowers**

Reference is hereby made to P&G circular No. 970 dated 02.07.2002 vide which "Fast track Loan Scheme" was initially introduced for the promoters who intended to avail term loan quickly from the Corporation and were ready to provide extra comfort level for the security of loan. However, this did not yield desired results and hardly any case was sanctioned under the scheme during the last 6 years since its introduction.

The Board in its meeting held on 29.09.2008 has approved a much simplified scheme to facilitate the existing financed running units (excluding GBD schemes and real estate cases i.e. financed under commercial/ residential complex schemes, Builders etc. scheme for purchase of land & building, FAAS cases sanctioned against residential/commercial properties) who are regular in repayment of the Corporation dues for a reasonable period titled as "Fast track Loan Scheme for Existing borrowers" to provide further loan to the extent of principal loan amount repaid for acquisition of additional fixed assets for expansion/ modernisation/ diversification etc. and / or meeting out the working capital requirements quickly with simplified procedure and without detailed appraisal.

Under the scheme above said existing RFC financed running unit having net profits since beginning or in the preceding 3 years, whichever period is lower shall be eligible. The account of unit should have been standard since beginning and the unit should have repaid at least six quarterly principal installments/ EQIs.

Quantum of loan for replenishment under the scheme shall be maximum upto the principal amount repaid.



**“Fast track Loan Scheme for Existing borrowers” is enclosed herewith and marked as Annexure “A”. The existing Schedule LA(s) 1/16 G of PG shall be replaced as per provisions of annexed scheme. Separate guidelines shall be issued by Law Section regarding execution of loan documents to be granted under the scheme.**

**All concerned are advised to give wide publicity of the scheme and Branch Managers shall ensure that each and every existing loanee of the Corporation becomes aware of this scheme and simultaneously shall attempt to fetch maximum business under the scheme.**

**All concerned are advised to take a note of above and ensure compliance of the same.**

**Sd/-  
(A. K. Garg)  
Chairman & Managing Director**

**Encl : As Above.**

**Copy to :**

- 1- Standard Circulation at HO,**
- 2- All Branches /Sub-Offices,**
- 3- DGM (A&I) Eastern & Western Zone,**

**Annexure "A"**

**RAJASTHAN FINANCIAL CORPORATION  
(Loans Section)**

**Re: Fast track Loan Scheme for Existing borrowers**

**1. Introduction**

To facilitate the existing financed running units (except real estate cases i.e. financed under commercial/ residential complex schemes, Builders etc. scheme for purchase of land & building, FAAS cases sanctioned against residential/commercial properties) who are regular in repayment of the Corporation dues for a reasonable period, the Corporation has devised the "Fast track Loan Scheme for Existing borrowers" to provide further loan to the extent of principal loan amount repaid for acquisition of additional fixed assets for expansion/ modernisation/ diversification etc. and / or meeting out the working capital requirements quickly with simplified procedure and without detailed appraisal.

**2. Eligibility Criteria**

- i) It should be an existing RFC running financed unit (excluding GBD schemes and real estate cases i.e. financed under commercial/ residential complex schemes, Builders etc. scheme for purchase of land & building, FAAS cases sanctioned against residential/commercial properties) having net profits since beginning or in the preceding 3 years, whichever period is lower
- ii) The unit should have been regular in repayment and all due installments (Prin./interest/ other money) should have been paid in time (within grace period of seven days) there should not be any overdue and the unit should have repaid atleast six quarterly principal installments/ EQIs.
- iii) The account of unit should have been standard since beginning.
- iv) There should not be any reschedulement/any waivement including penal in the loan account.
- v) The fixed assets already mortgaged to the Corporation should be intact & not given on rent/lease/not sold any part of security.

- vi) The MRV of the fixed assets already mortgaged should be get reassessed as per norms of the Corporation & the same should not be less than to the original MRV.
- vii) There is no violation of terms & conditions of existing loans sanctioned to the unit earlier

### **3. Quantum of Loan**

Quantum of loan for replenishment shall be maximum upto the principal amount repaid and the amount calculated as per security debt ratio at Sl. No.6.

### **4. Repayment Period**

Loan sanctioned under the scheme shall be repayable in 3 ½ years including moratorium not exceeding six months in quarterly installments. .

### **5. Competent authority for sanction of loan**

Loan under the scheme will be sanctioned by the respective competent authority as per the present delegation of powers. The amount outstanding in the existing loan account (s) alongwith principal replenishment will be the deciding factor.

No detailed appraisal shall be undertaken.

### **6. Security Debt Ratio**

The total security debt ratio (including proposed loan) as per present MRV of land & building of the unit shall not be less than 2.00 : 1 MRV shall be calculated as per the prevailing norms of the Corporation.

### **7. Processing Charges**

Processing charges shall be charged @ 0.5% of the sanctioned term loan excluding the Service Tax, Education Cess and other applicable Government taxes. Application fee

The application fees will be charged as per the prevailing norms of the Corporation from time to time.

**8. Rate of interest and timely payment rebate**

The rate of interest and rebate on timely payment will be applicable as per the prevailing rate of the corporation for respective loan scheme under which the original loan was granted.

**9. Liquidated damages shall be charged as per prevailing policy of the Corporation from time to time.**

**10. Disbursement:**

The sanctioned loan would be disbursed in one or such higher number of instalments as the disbursement authority feels appropriate. The borrower shall furnish the CA certificate reg. utilization of loan in prescribed proforma within 6 months from the date of disbursement.

**11. Documentation:**

Separate guidelines shall be issued regarding execution of loan documents granted under the scheme.

**12. Undertaking & Declaration**

- A. The unit shall furnish undertaking that loan shall be utilized for meeting working capital requirement and/ or for creation of fixed assets to be used for industrial/ hotel/ tourism/ hospital/ nursing home projects.**
- B. It will comply all legal requirements to run the unit i.e. obtaining NOC from local authority, RPCB & other Departments, if so required.**
- C. That the property is owned by promoters and presently not let out/leased and shall obtain prior approval from the Corporation for renting/leasing out in future.**
- D. The borrower shall keep insured the fixed assets i.e. building considered for financial assistance, every year till the entire loan is repaid and copy of insurance policy be furnished with the Corporation.**

RFC/P&G/1240

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-12(29)/1192

Dated : 06.10.2008

**P&G CIRCULAR**  
**(LA No. 494)**

**REG: SCHEME FOR FINANCING TO MEDICAL PRACTITIONERS FOR**  
**PURCHASE OF MEDICAL/ DIAGNOSTIC EQUIPMENTS**

The corporation has been catering to the financial needs of SME sector including the service sector units since inception. There has been persistent demand from the field that qualified doctors who have their medical establishment require financial assistance for procurement of medical/ diagnostic equipments for which they can offer suitable security of immovable properties. The Board in its meeting held on 29.09.2008 has approved a loan scheme to facilitate such qualified medical practitioners for efficient running of their medical establishments for procurement of medical/ diagnostic equipments.

Assistance under the Scheme will be available to qualified medical practitioners under the specified constitution in which at least one of the promoters has the minimum qualification of MBBS/ BDS/ equivalent qualification of Ayurvedic treatment from a recognized institution and is practicing on full time basis and employ the required specialists/ technicians for operating the medical equipments for which financial assistance has been sought from the corporation.

Purpose of loan under the scheme shall be for the procurement of equipments required for medical treatment including diagnostic, surgical, monitoring, therapeutic equipments and air conditioners, computers, furniture and ambulance.

Present MRV of land & building of marketable & mortgageable prime security/ collateral security (to be calculated as per prevailing norms) shall not be less than 150% of loan amount.

In addition to mortgage of land & building of property for prime security/ collateral security (as required), the P&M / equipments of the concern

(existing and proposed which are not already hypothecated to other banks/ FIs) shall also be hypothecated for the security of loan

The Scheme for Financing to Medical Practitioners for Purchase of Medical/ Diagnostic Equipments is enclosed herewith and marked as Annexure "A".

All concerned are advised to give wide publicity of the scheme and Branch Managers shall ensure that each and every existing loanee of the Corporation becomes aware of this scheme and simultaneously shall attempt to fetch maximum business under the scheme.

All concerned are advised to give wide publicity of the scheme and to take a note of above for ensuring compliance of the same.

**Sd/-**  
**(A. K. Garg)**  
**Chairman & Managing Director**

Encl : As Above.

**Copy to :**

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

## Annexure “A”

### **RAJASTHAN FINANCIAL CORPORATION (LOANS SECTION)**

#### **REG: SCHEME FOR FINANCING TO MEDICAL PRACTITIONERS FOR PURCHASE OF MEDICAL/DIAGNOSTIC EQUIPMENTS**

The corporation has been catering to the financial needs of SME sector including the service sector units since inception. The corporation proposes to launch a loan scheme to facilitate the qualified medical practitioners for efficient running of their medical establishments for procurement of medical/ diagnostic equipments.

#### **1. Eligibility :**

Assistance under the Scheme will be available to qualified medical practitioners under the specified constitution fulfilling the following:

- i) Atleast one of the promoter has the minimum qualification of MBBS/ BDS /equivalent qualification of Ayurvedic treatment from a recognized institution and is practicing on full time basis and employ the required specialists /technicians for operating the medical equipments for which the financial assistance has been sought from the Corporation.
- ii) The project should be commercially viable so that adequate cash surplus is generated for servicing the loan.

#### **2. Items Eligible for Financing**

- (a) Equipments required for medical treatment including diagnostic, surgical, monitoring, therapeutic equipments and air conditioners
- (b) Computers and furniture
- (c) Ambulance

#### **3. Financial parameters**

- |   |     |
|---|-----|
| i) Promoters' contribution                    | 40% |
| ii) Debt Equity Ratio                         | 2:1 |
| iii) Margin of security                       |     |
| a) Equipments, air conditioners and Ambulance | 30% |
| b) Computers and furniture                    | 50% |

#### **4. Security**

Present MRV of land & building of marketable & mortgageable prime security/ collateral security (to be calculated as per prevailing norms) shall not be less than 150% of loan amount.

In addition to mortgage of land & building of property for prime security/ collateral security (as required), the P&M / equipments of the concern (existing and proposed which are not already hypothecated to other banks/ FIs) shall also be hypothecated for the security of loan.

**5. Amount of loan:**

Term loan from Rs. 5.00 lacs to 25.00 lacs shall be considered under this scheme depending upon the security margin/ security of loan mentioned above.

**6. Rate of Interest**

Rate of interest and timely payment rebate shall be as applicable for Hospital Projects.

**7. Repayment period:**

Loan shall be repayable within 4 years including 6 months moratorium period in Equated Quarterly Installments through PDCs

**8. Undertaking:**

The concern/ company shall submit an undertaking stating that they shall obtain all necessary approvals /permissions /licensees, required for the concerned project and shall renew /keep them valid during the currency of loan of the Corporation.

**9. Sanctioning Authority:**

The loan under the scheme shall be sanctioned by various sanctioning authorities as per the prevailing delegation of powers for sanction of loan.



RFC/ P&G/ 1241

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-16(1)/1209

Dated : 13.10.2008

**P&G CIRCULAR**  
**(LA No. 495)**

Reg: Delegation of Powers for sanction of loan.

Detailed guidelines were issued vide P&G circular No. 1054 dated 27.05.2004, 1191 dated 30.08.2007 and 1228 dated 28.05.2008 for delegation of powers for sanction of loan.

The matter regarding enhancement of powers of sanction of BO Jodhpur was placed before the Board in its meeting held on 29.09.2008 wherein the Board has enhanced the delegation of powers of term loan of the Branch Office, Jodhpur from existing Rs. 40.00 lacs to Rs. 70.00 lacs for the loan cases of SME Sector including Good Borrowers. Sanctioning powers of Branch Manager relating to loan cases of Non-SME Sector shall remain unchanged.

However, while sanction of loan it should be ensured by the sanctioning authority that if the loan amount required is more than the MRV of existing and proposed land & building, additional collateral security is invariably obtained.

All concerned are advised to take a note of above and ensure compliance of the same.

Sd/-  
(Pawan Arora)  
Executive Director

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

RFC/P&G/1244

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-12(61)/1343

Dated : 03.11.2008

P&G CIRCULAR  
(LA No. 496)

Reg: Deposition of 60/75% of sale value at the time of obtaining NOC under Commercial /Residential complex scheme.

Detailed guidelines was issued vide P&G circular No. 1178 dated 24.05.2007 for issuing NOC in favour of FIs/Banks in the loan cases for construction of Residential/Commercial complexes.

Some Entrepreneurs have represented that they are burdened with deposition of this extra amount of sale of the area/flat whereas they are paying the regular installments of the loan and the loan of the Corporation may also be repaid much earlier to the repayment schedule.

The matter has been placed before PC&CC in its meeting held on 22.10.2008, wherein it was decided to reduce 10% of the sale value; accordingly the condition for issuing NOC be substituted as under :

"Final NOC of the concerned area in the complex shall be issued in favour of FIs/Banks after deposition of 65% of the sale proceeds in case of Residential area and 50% in case of commercial area (envisaged in the project report) including the amount already deposited through installments by the FIs/Banks".

However, in any specific case if, the Branch Manager feels that the loan will be repaid much earlier, the matter may be referred to Head Office with the required details, comments and recommendation for taking a suitable decision.

The other terms & condition of P&G circular No. 1178 dated 24.05.2007 will remain unchanged.

All concerned are advised to take a note of above and ensure compliance of the same.

*Sd/-*  
*(PAWAN ARORA)*  
*EXECUTIVE DIRECTOR*

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

RAJASTHAN FINANCIAL CORPORATION  
(LOANS SECTION)

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No. RFC/LA-12(65)/1415

Dated : 12.11.2008

P&G CIRCULAR  
(LA No. 497 )

Re: Fast track Loan Scheme for Existing borrowers

Detailed guidelines were circulated vide P&G circular No. 1239 dated 06.10.2008 with regard to Fast track Loan Scheme for existing borrowers.

References have been received from field offices of the Corporation with regard to modification in the Eligibility Criteria, Sub Para No. (ii) of Para No. 2, of the Scheme. Accordingly, the matter was placed before the PC&CC in its meeting held on 06.11.2008, wherein after discussions the Committee has modified the provisions of eligibility criteria; (Sub Para 2 (ii)) as under :-

<p>"The unit should have been regular in repayment of all due instalments i.e. Prin./ Interest / other money (within the grace period of seven days). However, if the party fails to repay one installment within seven days but paid the same within a period of thirty days, it will also be eligible for financing under the Scheme. There should not be any overdue and the unit must have repaid atleast six quarterly principal installments / EQIs".</p>
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All concerned are advised to take a note of above and ensure compliance of the same.

Sd/-  
(A. K. Garg)  
Chairman & Managing Director

Copy to :

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
- 3- DGM (A&I) Eastern & Western Zone,

RAJASTHAN FINANCIAL CORPORATION  
(Loans Section)

Re: Fast track Loan Scheme for Existing borrowers

1. Introduction

To facilitate the existing financed running units (except real estate cases i.e. financed under commercial/residential complex schemes, Builders etc. scheme for purchase of land & building, FAAS cases sanctioned against residential/commercial properties) who are regular in repayment of the Corporation dues for a reasonable period, the Corporation has devised the "Fast track Loan Scheme for Existing borrowers" to provide further loan to the extent of principal loan amount repaid for acquisition of additional fixed assets for expansion/modernisation/diversification etc. and / or meeting out the working capital requirements quickly with simplified procedure and without detailed appraisal.

2. Eligibility Criteria

- i) It should be an existing RFC running financed unit (excluding GBD schemes and real estate cases i.e. financed under commercial/residential complex schemes, Builders etc. scheme for purchase of land & building, FAAS cases sanctioned against residential/commercial properties) having net profits since beginning or in the preceding 3 years, whichever period is lower
- ii) The unit should have been regular in repayment and all due installments (Prin./interest/ other money) should have been paid in time (within grace period of seven days) there should not be any overdue and the unit should have repaid atleast six quarterly principal installments/ EQIs.
- iii) The account of unit should have been standard since beginning.
- iv) There should not be any reschedulement/any waiver including penal in the loan account.
- v) The fixed assets already mortgaged to the Corporation should be intact & not given on rent/lease/not sold any part of security.

vi) The MRV of the fixed assets already mortgaged should be get reassessed as per norms of the Corporation & the same should not be less than to the original MRV.

vii) There is no violation of terms & conditions of existing loans sanctioned to the unit earlier

### 3. Quantum of Loan

Quantum of loan for replenishment shall be maximum upto the principal amount repaid and the amount calculated as per security debt ratio at Sl. No.6.

### 4. Repayment Period

Loan sanctioned under the scheme shall be repayable in 3 ½ years including moratorium not exceeding six months in quarterly installments. .

### 5. Competent authority for sanction of loan

Loan under the scheme will be sanctioned by the respective competent authority as per the present delegation of powers. The amount outstanding in the existing loan account (s) alongwith principal replenishment will be the deciding factor.

No detailed appraisal shall be undertaken.

### 6. Security Debt Ratio

The total security debt ratio (including proposed loan) as per present MRV of land & building of the unit shall not be less than 2.00 : 1 MRV shall be calculated as per the prevailing norms of the Corporation.

### 7. Processing Charges

Processing charges shall be charged @ 0.5% of the sanctioned term loan excluding the Service Tax, Education Cess and other applicable Government taxes. Application fee

The application fees will be charged as per the prevailing norms of the Corporation from time to time.

8. Rate of interest and timely payment rebate

The rate of interest and rebate on timely payment will be applicable as per the prevailing rate of the corporation for respective loan scheme under which the original loan was granted.

9. Liquidated damages shall be charged as per prevailing policy of the Corporation from time to time.

10. Disbursement:

The sanctioned loan would be disbursed in one or such higher number of instalments as the disbursement authority feels appropriate. The borrower shall furnish the CA certificate reg. utilization of loan in prescribed proforma within 6 months from the date of disbursement.

11. Documentation:

Separate guidelines shall be issued regarding execution of loan documents granted under the scheme.

12. Undertaking & Declaration

- A. The unit shall furnish undertaking that loan shall be utilized for meeting working capital requirement and/ or for creation of fixed assets to be used for industrial/ hotel/ tourism/ hospital/ nursing home projects.
- B. It will comply all legal requirements to run the unit i.e. obtaining NOC from local authority, RPCB & other Departments, if so required.
- C. That the property is owned by promoters and presently not let out/leased and shall obtain prior approval from the Corporation for renting/leasing out in future.
- D. The borrower shall keep insured the fixed assets i.e. building considered for financial assistance, every year till the entire loan is repaid and copy of insurance policy be furnished with the Corporation.

**RFC/P&G/1249**

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

**Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.**

**Ref. No.RFC/LA-12(4)/1593**

**Dated : 11.12.2008**

**P&G CIRCULAR  
(LA No. 498)**

**REG: SCHEME FOR FINANCING GUEST HOUSES**

Rajasthan has been endowed with the natural and heritage properties which attract the tourists into the state from all parts of the country and from abroad as well. The State is a hot tourist destination and the Corporation has also a lot of business potential in this sector.

The Board of Directors in its meeting held on 08.12.2008 has approved a loan scheme for the tourism sector in the name of "Scheme for financing Guest Houses" to provide cheaper accommodation to the prospective tourists, professionals and other visitors and to make their stay more comfortable at places which have potential for such visitors.

Financial assistance under this scheme shall be considered to the prospective borrowers under specified constitution as per norms which have land /space at some prime location with neat and tidy surroundings at places which have potential for tourists, professionals and other visitors in the State.

Financial Assistance under the scheme shall be available for construction of new guest house, addition/ alteration /renovation/ expansion of the existing building to make it suitable for guest house accommodation and for acquisition of plant & equipments etc. Loan applications under the scheme shall be processed as per prevailing norms as a viable project.

The loan granted by the Corporation shall be secured by equitable mortgage of the land, building and plant & equipments of guest house. The title documents of the property should be marketable and mortgageable and should be in the name of the applicant concern.



The maximum loan admissible under this scheme shall be 60% of the MRV of the existing land and building (to be calculated as per prevailing norms of the Corporation).

Term loan ranging from Rs. 10.00 lacs to Rs. 100.00 lacs shall be considered under the scheme, depending upon security margin/security of loan.

Rate of interest and timely payment rebate shall be as applicable from time to time for Tourism and Hospital projects.

The Scheme for financing Guest Houses is enclosed herewith and marked as Annexure "A".

All concerned are advised to give wide publicity of the scheme and Branch Managers shall attempt to fetch maximum business under the scheme.

All concerned are advised to take a note of above and ensure compliance of the same.

**Sd/-**  
**(A.K.Garg)**  
**Chairman & Managing Director**

**Encl : As Above.**

**Copy to :**

- 1- Standard Circulation at HO,
- 2- All Branches /Sub-Offices,
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## **RAJASTHAN FINANCIAL CORPORATION**

### **(Loans Section)**

#### **REG: SCHEME FOR FINANCING GUEST HOUSES**

Rajasthan has been endowed with the natural and heritage properties which attract the tourists into the state from all parts of the country and from abroad as well. The State is a hot tourist destination and the Corporation has also a lot of business potential in this sector. For financing in the tourism sector the Corporation has already existing scheme for financing Hotels, scheme for financing Dhabas and scheme for Paying Guest Accommodation.

It is proposed to launch another scheme for tourism sector in the name of Scheme for financing of Guest House to provide cheaper accommodation to the prospective tourists, professionals and other visitors and to make their stay more comfortable at places which have potential for such visitors.

#### **A. Eligibility**

Financial assistance under this scheme shall be considered to the prospective borrowers under specified constitution which fulfills the following:

- a) have land /space at some prime location with neat and tidy surroundings at places which have potential for tourists, professionals and other visitors in the State in order to construct rooms and other facilities which may made available to tourists, professionals and other visitors.
- b) should be a technically feasible and economically viable project so that adequate cash surplus is generated for servicing the loan.

#### **B. Purpose**

Financial Assistance shall be considered under the scheme for the following purposes:

- a) For construction of new guest house, addition/ alteration

/renovation/ expansion of the existing building to make it suitable for guest house accommodation;

- b) For acquisition of plant & equipments, electrification, air conditioning and other amenities essential for the guest house accommodation.
- c) To equip the kitchen with the modern appliances so as to provide necessary facilities like cooking range, fridge, water filter, water cooler etc.

### **C. Security**

The loan granted by the Corporation shall be secured by equitable mortgage of the land, building and plant & equipments of guest house. The title documents of the property should be marketable and mortgageable and should be in the name of the applicant concern.

The maximum loan admissible under this scheme shall be 60% of the MRV of the existing land and building (to be calculated as per prevailing norms of the Corporation).

### **D. Financial parameters:**

#### **i) Margin of Security:**

For land ,new building & P&M and MFA	30%
For old building	50%
For furniture & fixtures	50%

**ii). Debt equity ratio** 2:1

**iii). Promoter's contribution** 40%

### **E. Amount of loan**

Term loan ranging from Rs. 10.00 lacs to Rs. 100.00 lacs shall be considered under the scheme, depending upon security margin/security of loan mentioned above.

### **F. Rate of Interest**

Rate of interest and timely payment rebate shall be as applicable from time to time for Tourism and Hospital projects.

### **G. Repayment period**

The loan shall be repayable in 6 years including 12 moratorium period in Equated Quarterly Instalments through PDCs.

### **H. Undertaking**

The concern/ company shall submit an undertaking stating that they shall obtain all necessary approvals /permissions /licensees, required for the concerned project and shall renew /keep them valid during the currency of loan of the Corporation.

### **I. Sanctioning Authority**

The loan under the scheme shall be sanctioned by various sanctioning authorities as per the prevailing delegation of powers for sanction of loan.

RFC/P&G/1250

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-12(61)/1597

Dated : 15 .12.2008

**P&G CIRCULAR**  
**(LA No. 499)**

**Reg: Deposition of sale value at the time of obtaining NOC under Commercial/ Residential Complex Schemes**

In super-session of P&G circular no. 1244 dated 03.11.2008 with regard to captioned matter, the Board of Directors in its meeting held on 08.12.2008 has decided that in both the Commercial Complex and Residential Complex schemes NOC for sale of any area/ flats in the complex shall be issued only after deposition of 50% of sale proceeds (as per approved project report) and NOC for the sale of last 10% of saleable area will be issued after clearance of entire loan.

All concerned are advised to take a note of above and ensure compliance of the same.

Sd/-  
(A.K.Garg)  
*Chairman & Managing Director*

Encl : As Above.

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**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-12(65)/ 1598

Dated : 15 .12.2008

**P&G CIRCULAR**  
**(LA No. 500 )**

**Reg: Fast Track Loan Scheme for existing borrower under FAAS  
( commercial/ residential property)**

The Corporation has recently introduced a Fast Track Scheme for SME sector vide P&G circular no.1239 dated 06.10.2008. Since introduction of this scheme, there has been a persistent demand from the entrepreneur that the similar scheme should also be introduced for the borrowers to whom loan has earlier been considered under FAAS (commercial/ residential property) .

The Board of Directors in its meeting held on 08.12.2008 has approved a loan scheme as captioned above on the similar lines of “ Fast Track Loan Scheme to existing borrowers” for the borrowers having existing account under Financing Against Assets Scheme on the basis of security of commercial / residential properties who are regular in repayment of EQI/ EMI for at least 1 ½ years. Further term loan may be provided to the eligible borrowers upto the extent of principal loan amount repaid. The Corporation will charge interest as under:

- a) On existing outstanding loan amount - @ 2% p.a. above the documented rate of interest or 14% per annum which ever is higher
- b) On further term loan - Prevailing applicable rate of interest on FAAS which is presently 17% p.a.

No timely payment rebate shall be allowed under the scheme.

**Fast Track Loan Scheme for existing borrower under FAAS  
( commercial/ residential property) is enclosed herewith and  
marked as Annexure “A”.**

All concerned are advised to give wide publicity of the scheme and Branch Managers shall attempt to fetch maximum business under the scheme.

All concerned are advised to take a note of above and ensure compliance of the same.

**Sd/-**  
**(A.K.Garg)**  
**Chairman & Managing Director**

Encl : As Above.

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**RAJASTHAN FINANCIAL CORPORATION  
(Loans Section)**

**Re: Fast track Loan Scheme for Existing borrowers under  
FAAS (commercial/ residential property)**

**1. Introduction:**

The Corporation has recently introduced a Fast Track Scheme for SME sector vide PG circular No 1239 dt. 06.10.2008. On the persistent demand from entrepreneurs of CRE sector, loan scheme titled as "Fast track Loan Scheme for Existing borrowers under FAAS (commercial/ residential property)" has been introduced to facilitate the existing financed units under FAAS on the basis of security of commercial / residential properties who are regular in repayment of the Corporation dues for at least 1 ½ yeas, to provide further loan to the extent of principal loan amount repaid for acquisition of additional fixed assets for expansion/modernisation/ diversification etc. and / or meeting out the working capital requirements quickly with simplified procedure and without detailed appraisal.

**2. Eligibility Criteria**

- i) It should be an existing RFC financed unit under FAAS on the basis of security of residential/commercial property.**
- ii) The unit should have been regular in repayment and all due installments (Prin./interest/ other money) should have been paid in time as per norms. There should not be any overdue and the unit should have repaid atleast six quarterly principal installments/ EQIs.**
- iii) The account of unit should have been standard since beginning.**
- iv) There should not be any reschedulement/ waivement (including penal interest) in the loan account.**
- v) The fixed assets already mortgaged to the Corporation should be intact & not given on rent/lease basis and should not have sold any part of security.**



- vi) The MRV of the fixed assets already mortgaged should be get reassessed as per norms of the Corporation & the same should not be less than to the original MRV.
- vii) There is no violation of terms & conditions of existing loans sanctioned to the unit earlier

### **3. Quantum of Loan**

Quantum of further loan shall be maximum upto the principal loan amount repaid and the amount calculated as per security debt ratio at Sl. No.6.

### **4. Repayment Period**

Loan sanctioned under the scheme shall be repayable in 5 years including moratorium not exceeding six months in quarterly installments with the condition that after 3 years documented rate of interest will be the prevailing rate of interest at the that time or the existing rate of interest which ever is higher.

### **5. Competent authority for sanction of loan**

Loan under the scheme will be sanctioned by the respective competent authority as per the present delegation of powers. The amount outstanding in the existing loan account (s) alongwith principal replenishment will be the deciding factor.

No detailed appraisal shall be undertaken.

### **6. Security Debt Ratio**

The total security debt ratio (including proposed loan) as per present MRV of land & building of the unit shall not be less than 2.00 : 1 MRV shall be calculated as per the prevailing norms of the Corporation.

### **7. Processing Charges**

Processing charges shall be charged @ 1% of the sanctioned term loan excluding the Service Tax, Education Cess and other applicable Government taxes. Application fee

The application fees will be charged as per the prevailing norms of the Corporation from time to time.

**8. Rate of interest and timely payment rebate**

The Corporation will charge interest as under:

- a) On existing outstanding loan amount - @ 2% p.a. above the documented rate of interest or 14% per annum which ever is higher
- b) On further term loan - Prevailing applicable rate of interest on FAAS which is presently 17% p.a.

No timely payment rebate shall be allowed under the scheme.

**9. Liquidated damages shall be charged as per prevailing policy of the Corporation from time to time.**

**10. Disbursement:**

The sanctioned loan would be disbursed in one or such higher number of instalments as the disbursement authority feels appropriate. The borrower shall furnish the CA certificate reg. utilization of loan in prescribed proforma within 6 months from the date of disbursement.

**11. Documentation:**

Separate guidelines shall be issued regarding execution of loan documents granted under the scheme.

**12. Undertaking & Declaration**

- A. The unit shall furnish undertaking that loan shall be utilized for meeting working capital requirement and/ or for creation of fixed assets to be used for industrial/ hotel/ tourism/ hospital/ nursing home projects.
- B. It will comply all legal requirements to run the unit i.e. obtaining NOC from local authority, RPCB & other Departments, if so required.
- C. That the property is owned by promoters and presently not let out/leased and shall obtain prior approval from the Corporation for renting/leasing out in future.
- D. The borrower shall keep insured the fixed assets i.e. building considered for financial assistance, every year till the entire loan is repaid and copy of insurance policy be furnished with the Corporation.

**RAJASTHAN FINANCIAL CORPORATION**  
**(LOANS SECTION)**

Udyog Bhawan,  
Tilak Marg,  
JAIPUR-302 005.

Ref. No.RFC/LA-GBD /Gen/125/1599

Dated : 15 .12.2008

**P&G CIRCULAR**  
**(LA No. 501)**

**Reg: Repayment period under Financing Against Assets Scheme  
( Long Term)**

In super-session to P&G circular no. 1199 dated 26.09.2007, with regard to captioned matter, the Board of Directors in its meeting held on 08.12.2008 has decided that the repayment period under Financing Against Assets Scheme ( Long Term) may be considered by the respective sanctioning authority upto 5 years including moratorium period of 6 months with the condition that documented rate of interest after 3 years (from the date of first disbursement ) will be the rate of interest prevailing at that time or existing rate of interest whichever is higher.

All concerned are advised to take a note of above and ensure compliance of the same.

Sd/-  
(A.K.Garg)  
*Chairman & Managing Director*

Encl : As Above.

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